



We Are Columbia

Tuesday, August 16, 2016

3:30 PM

City Hall - Conference Room

The Columbia City Council will conduct a Work Session on Tuesday, August, 16, 2016 at 3:30 PM at City Hall - Conference Room at 1737 Main Street, Second Floor, Columbia, SC 29201.

Call to Order

CITY COUNCIL DISCUSSION

1. Finlay Park Master Plan Update
2. Economic Development Partners
3. Health Care Strategy - Findings & Recommendations Update
4. HomeServe USA Water Service Line, Sewer Service Line and Internal Plumbing Repair Plan Program

EXECUTIVE SESSION

5. Receipt of legal advice relating to a matter covered by attorney-client privilege – S.C. Code §30-4-70(a)(2)
6. Discussion of matters relating to the proposed location, expansion, or the provision of services encouraging location or expansion of industries or other businesses in the area served by the public body – S.C. Code §30-4-70(a)(5)
7. Discussions incident to proposed contractual arrangements - §30-4-70(a)(2)



We Are Columbia

MEETING DATE: August 16, 2016

DEPARTMENT: Parks & Recreation

FROM: *Randy Davis, Director*

SUBJECT: Finlay Park Master Plan Update

PRESENTER: Todd Martin, RLA, Park Planner/Manager, Mark Johnson, Founding Partner for Civitas and Jenny Horne, Stantec

FINANCIAL IMPACT:

STRATEGIC GOALS: Invest in Infrastructure

ATTACHMENTS:

- Finlay Park Council Presentation (PDF)

Finlay Park Master Plan

1.a

Columbia City Council Work Session
August 16, 2016



Dept. of Parks + Recreation

Stantec Prime Consultant

Civitas
Park Designers

Cox & Dinkins
Engineers

Liollo Architects

DWG Electrical
Engineering

Gloria Cyprian-Tanner
CBC Public Outreach

Chao Associates
Structural Engineers

HR&A Advisors,
Economics

F&ME, Environmental

Cumming, Cost
Estimating



Columbia's "Crown Jewel"



Columbia's "Crown Jewel"



Critical Issues:

1.a

1. Deterioration
2. Safety
3. Personal Security
4. Maintenance Challenges
5. Accessibility
6. Event Management
7. Daily Activation



1. Deterioration

1.a



Inadequate Original Construction

Numerous Code issues

1.a

2. Safety

3. Personal Security

Hidden Spaces, Homelessness

4. Maintenance Challenges

**Failed Materials
Obsolete Equipment**

5. Accessibility



Steep Slopes Stairs, Barriers, Invisible Routes



6. Event Management

Access, Support, Noise Impacts

7. Daily Activation

Disconnected Spaces



1.a



GADSDEN STREET

LAUREL STREET

ASSEMBLY STREET

GOVERNORS HILL SUBDIVISION

THE WATERFALLS

THE TERRACES

DESTINATION
PLAYGROUNDBAND
PAVILIONMULTI-USE
BUILDING

THE POND

GADSDEN
LAWNGREAT
LAWNICONIC
ART ENTRYGATEWAY
FEATUREENTRY
PLAZA

TAYLOR STREET

GOALS:

1. Improve ADA Circulation and make destinations accessible.
2. Provide a unique destination playground.
3. Increase safety and visibility.
4. Rebuild leaking fountain, waterfalls and pond.
5. Add a bridge over pond to improve connectivity.
6. Construct a new multi-use building for event space.
7. Relocate band stage to project sound away from neighbors.
8. Integrate public art in the Park.
10. Improve the usability of the lawn areas for events.

GADSDEN STREET

LAUREL STREET

ASSEMBLY STREET

GOVERNORS HILL SUBDIVISION

THE WATERFALLS
AND CASCADEDESTINATION
PLAYGROUND

THE TERRACES

MULTI-USE
BUILDINGBAND
PAVILION

THE POND

GADSDEN
LAWNGREAT
LAWNENTRY
PLAZAGATEWAY
FEATUREICONIC
ART ENTRY

TAYLOR STREET

ADA ACCESSIBLE ROUTES

- - - 5% Maximum slope

- - - 12:1 Ramp



VIEW A. BIRD'S EYE VIEW OF EVENTS BUILDING AND CASCADES

A multi-use events building integrated into the hillside will provide new public restrooms and an attractive space that can be rented for a variety of events. The Waterfall and Cascades provide a tranquil setting and a unique destination not available in many parks elsewhere. The base of the grotto will be widened for increased visibility and circulation. Terraced seating at the Laurel Street entrance will open up the view into the Park and provide a place for visitors to enjoy the fountain.



VIEW B

THE WATERFALLS AND CASCADE

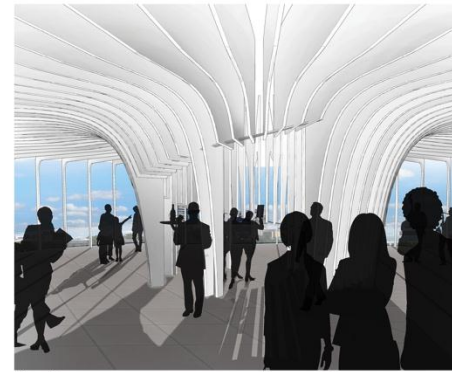
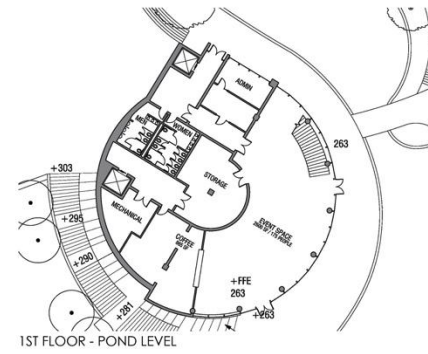
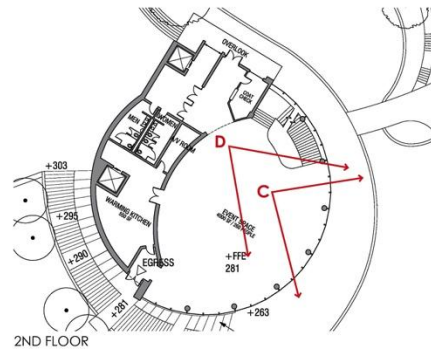
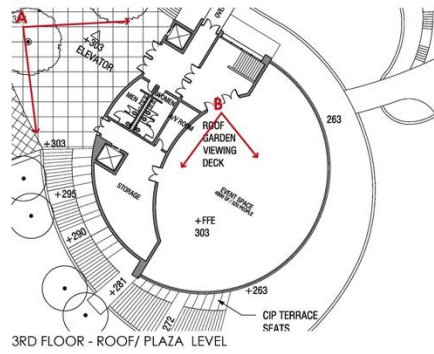


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DESIGN

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MULTI-USE EVENT BUILDING



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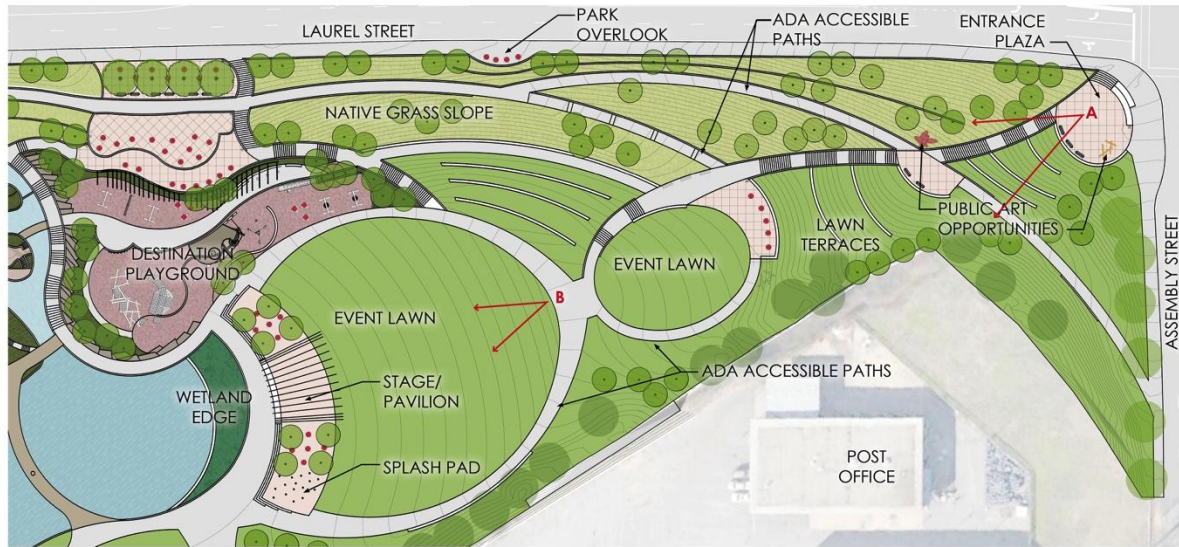
DESIGN

Packet Pg. 21









View A



View B

Terraces with walls and native grasses will help mitigate soil erosion and provide areas for park overlooks with captivating views of the Park and Downtown. A Destination Playground integrated in the hillside will attract families to the park again.

Relocating the performance stage at the northeast corner of the pond will direct sound to the corner of Assembly and Laurel Street, away from nearby homes. A splash pad will add to the destination quality of the Park. Increased visibility through the terraces will make the Park feel more safe.



THE TERRACES



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DESIGN

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The playground at Finlay Park will be a destination that will attract many visitors throughout Columbia. This playground will feature a variety of components in a nature-play setting that will utilize the hillside topography. This is truly a unique opportunity for a regional destination playground.



View A



DESTINATION PLAYGROUND



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DESIGN

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The elegant curvature of the existing pond will be enhanced. The pond will be rebuilt with a shallow safety shelf at the edges to eliminate the need for guard rails on the majority of the pond which will allow park visitors to engage the waters edge. Natural wetlands will showcase an attractive collection of riparian plants and increase plant biodiversity in the Park. A curvilinear bridge will provide increased connectivity between destinations within the Park and will provide additional viewing opportunities.



THE POND



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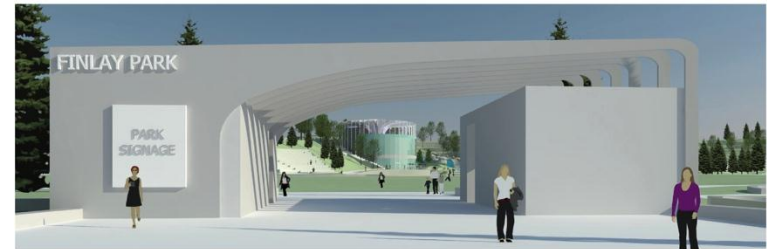
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The Great Lawn will be renovated to accommodate the events that Finlay Park will host throughout the seasons. An architectural gateway entry feature with new restrooms will be provided in a more visible location at the Taylor Street entrance. Locations for a possible rotating art program could be integrated in a garden setting. In addition to an art program, the gardens and plaza could also provide a setting for play pieces that offer kinetic and auditory engagement.



View A



View B



THE GREAT LAWN



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View A. BIRD'S EYE VIEW

An entry plaza at the corner of Gadsden and Taylor Streets provides a potential setting for the Busted Plug art piece. A water feature embracing the art piece will also contribute to the playful setting at this end of the Park. A new connection to the Vista Trail will be provided with a potential bike-share station. Areas with outdoor fitness stations are also being considered. In addition, the Taylor Street curb will be re-aligned to reduce the scale of the street while accommodating on-street parking.



GADSDEN LAWN

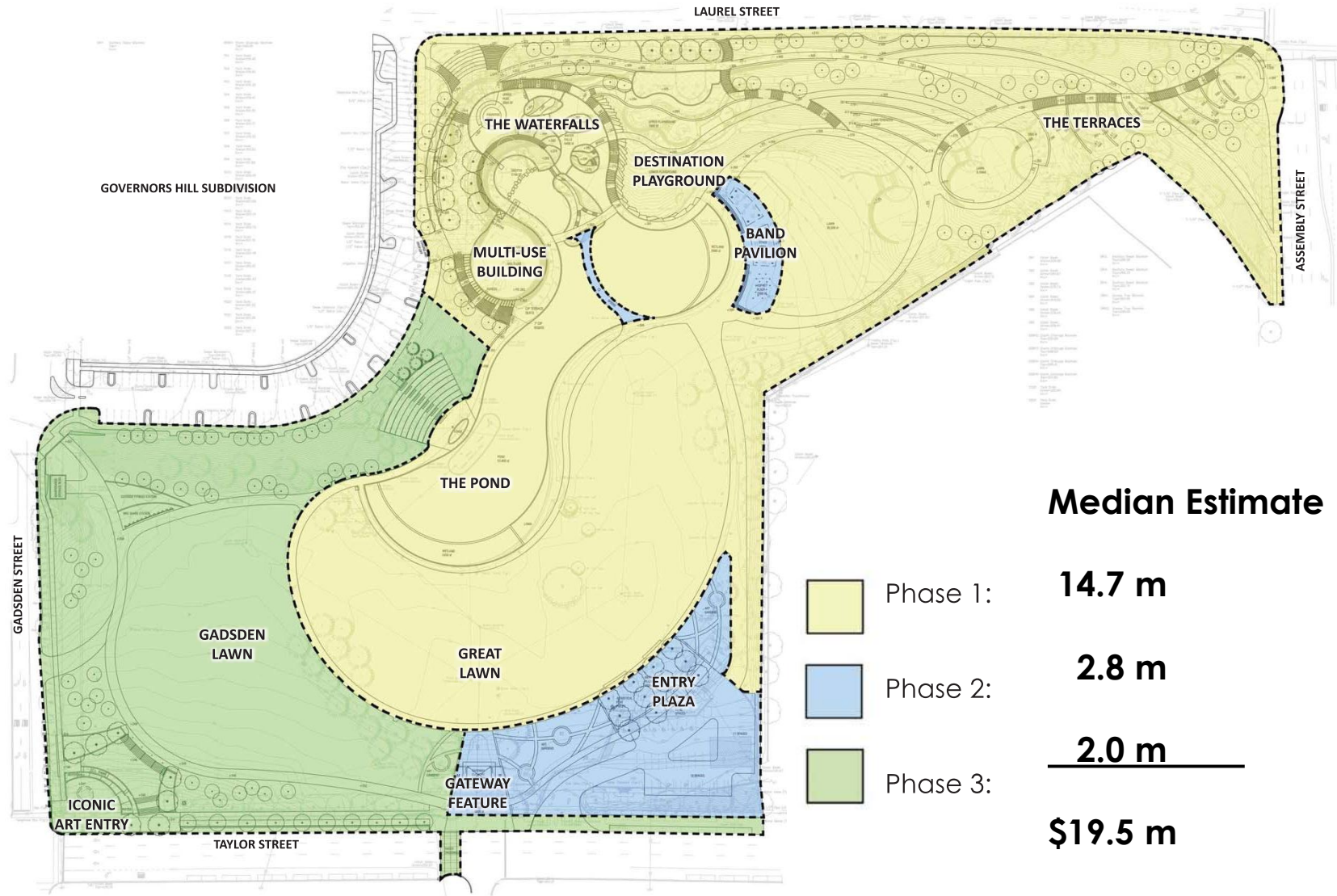


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Capital Cost Range 2015 \$\$\$

1.a



CONSTRUCTION PHASING



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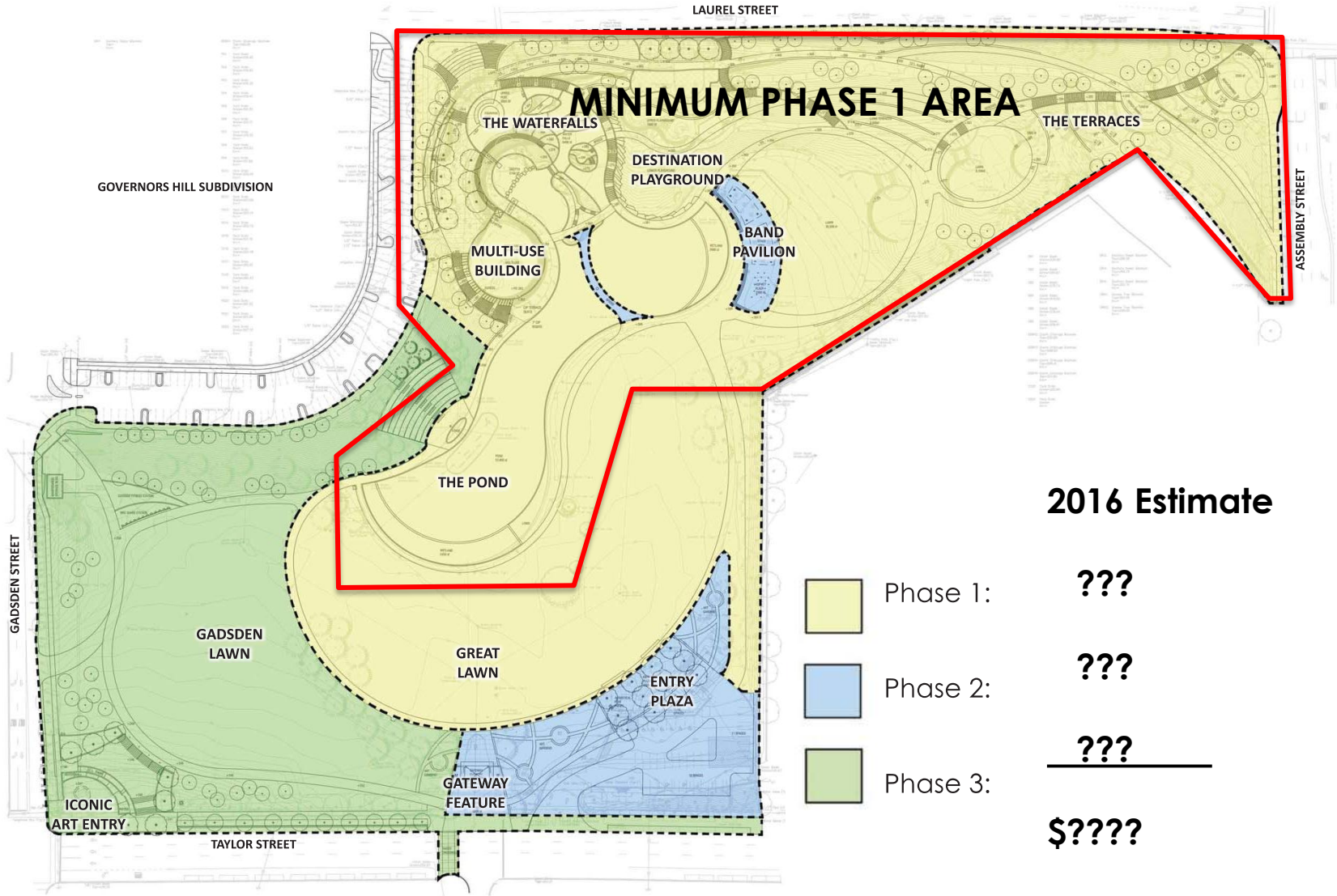
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DESIGN

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Capital Cost Range 2016 \$\$\$

1.a



2016 Estimate

	Phase 1:	???
	Phase 2:	???
	Phase 3:	???
		\$????

CONSTRUCTION PHASING



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DESIGN

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Next Steps

1

Design Validation: Costs, Phasing

2

City Council Review + Direction

3

Design Development + Cost

4

City Council -
Review + Approval

5

Construction Documents + Cost

6

City Council
Review + Approval





Construction Cost Summary

Ref	Description	SF	\$ / SF	Total
<u>A. Base Scope</u>				
A1.	Demo, Prep, Grading	881,500 SF	\$3.32	\$2,923,600
A2.	Site Utility Infrastructure	881,500 SF	\$1.95	\$1,716,300
A3.	Roadways / Parking	53,471 SF	\$8.61	\$460,300
A4.	Pedestrian Paving	66,999 SF	\$21.68	\$1,452,400
A5.	Site Walls, Steps, Ramps	881,500 SF	\$3.88	\$3,420,500
A6.	Play Areas	14,645 SF	\$21.70	\$317,800
A7.	Amphitheaters	9,694 SF	\$26.21	\$254,100
A8.	Playfields	176,237 SF	\$4.48	\$789,800
A9.	Premium Landscaping	176,237 SF	\$4.36	\$768,600
A10.	Remaining Landscaping	95,803 SF	\$7.63	\$730,800
A11.	Water Features / Bridge	72,057 SF	\$6.94	\$500,000
A12.	New Multi-Purpose Facility	19,200 SF	\$297.73	\$5,716,500
A13.	Site Features	-	-	\$416,600
A14.	Off Site Improvements	-	-	\$515,800
Sub-Total Construction Cost				\$19,983,100
<u>B. Additional Indirect Costs</u>				
B1.	Phasing / Sequencing		0.50%	\$99,900
B2.	Escalation (Q1 / 2016)		5.00%	\$1,004,200
Total Construction Cost				\$21,087,200
Target Construction Cost Range			Low	\$20,032,800
			High	\$22,141,600

Finlay Park Water Feature Ballpark Cost Estimate

by JRM

5/31/2016

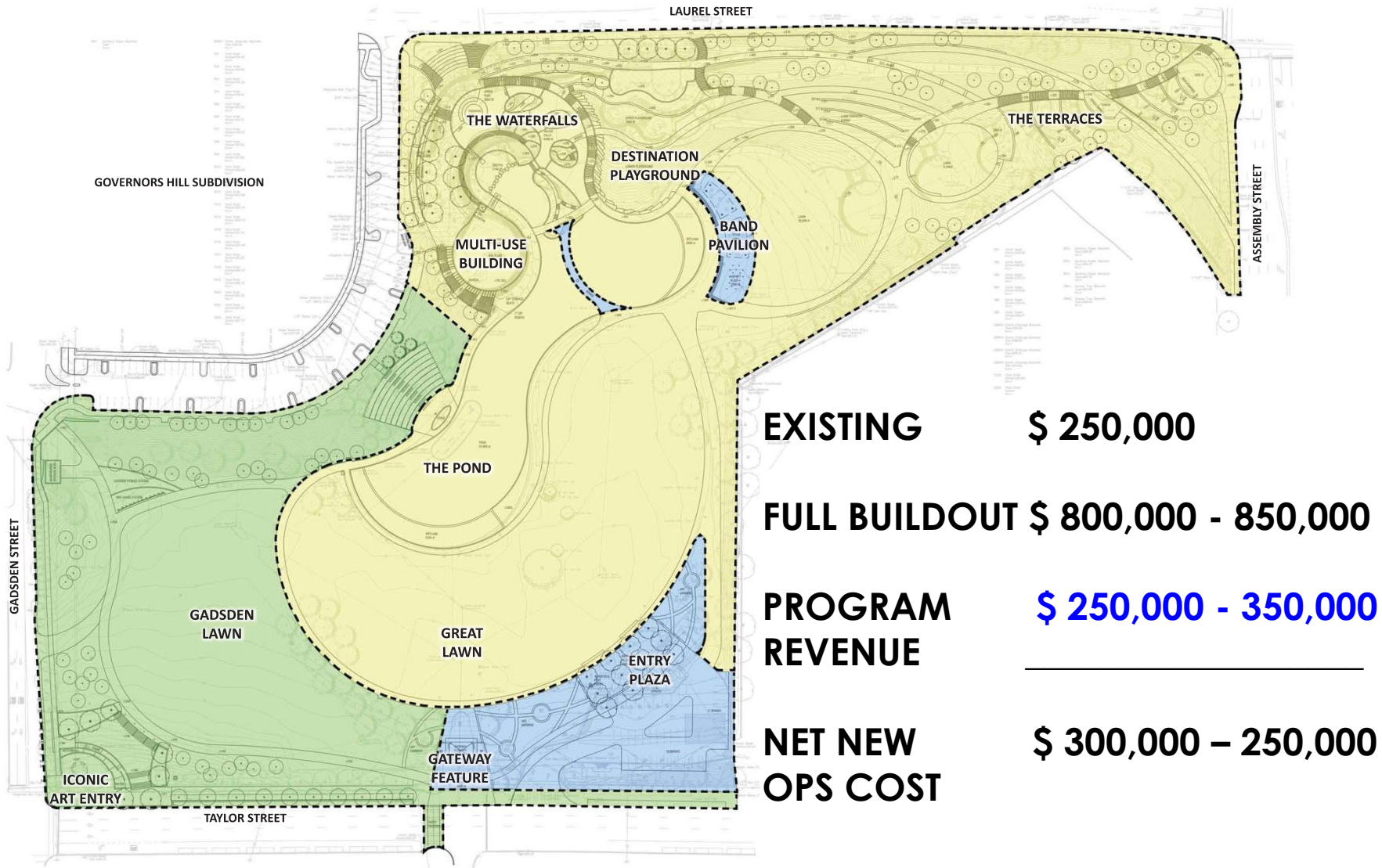
Water Feature Improvements Cost Estimate

Item	Area (SF)	Depth (FT)	Unit Cost	Cost
<i>Pond and Channel Structural Improvements</i>				
<i>Assume: Cast-in-place pond and channel shells with exception to lowest pond which will be membrane lined</i>				
P1: Top Pond	2,000	1 foot deep	\$30	\$60,000
Channel 1	600	40 ft. long	\$60	\$36,000
P2: 2nd pond	630	1 foot deep	\$30	\$18,900
Channel 2	400	15 ft. to 35 ft. long	\$60	\$24,000
P3: 3rd Pond	624	1 foot deep	\$30	\$18,720
Channel 3	500	25 ft. to 40 ft. long	\$60	\$30,000
P4: 4th Pond	512	1 foot deep	\$30	\$15,360
Channel 4	300	20 ft. long	\$60	\$18,000
P4: Grotto Pond	4,400	2 foot deep	\$35	\$154,000
Channel 5	400	25 ft. long	\$60	\$24,000
P5: Lowest Pond (Main Pond)	60,000	4.5 foot deep	\$5	\$270,000
sub total				\$668,980
<i>Mechanical Systems</i>				
Intake Structure	1 Each		Lump Sum	\$30,000
Pumps, motor, strainer, valves	2@1200gpm ea		Lump Sum	\$35,000
Piping, valves, fittings	300 L.F.	10" Steel Pipe with valves and fittings	Lump Sum	\$50,000
Low Pond Water Treatment	Treatment methods still under consideration		Lump Sum	\$100,000
sub total				\$215,000
Earthwork	Gravel and clay fill		Lump Sum	\$80,000
Drop Flume Structure	25 L.f. cantilever structure		Lump Sum	\$90,000
Channel Improvements	Hand placed stone in channels	143 ft. long by 10-15 feet wide	Lump Sum	\$100,000
Water Feature Structure	Reconstruct existing spiral concrete structure		Lump Sum	\$180,000
Grand Total				\$1,333,980

Demo, edge treatment around bottom pond , wetland improvements and plantings not Included

Operating Cost Range

1.a



CONSTRUCTION PHASING



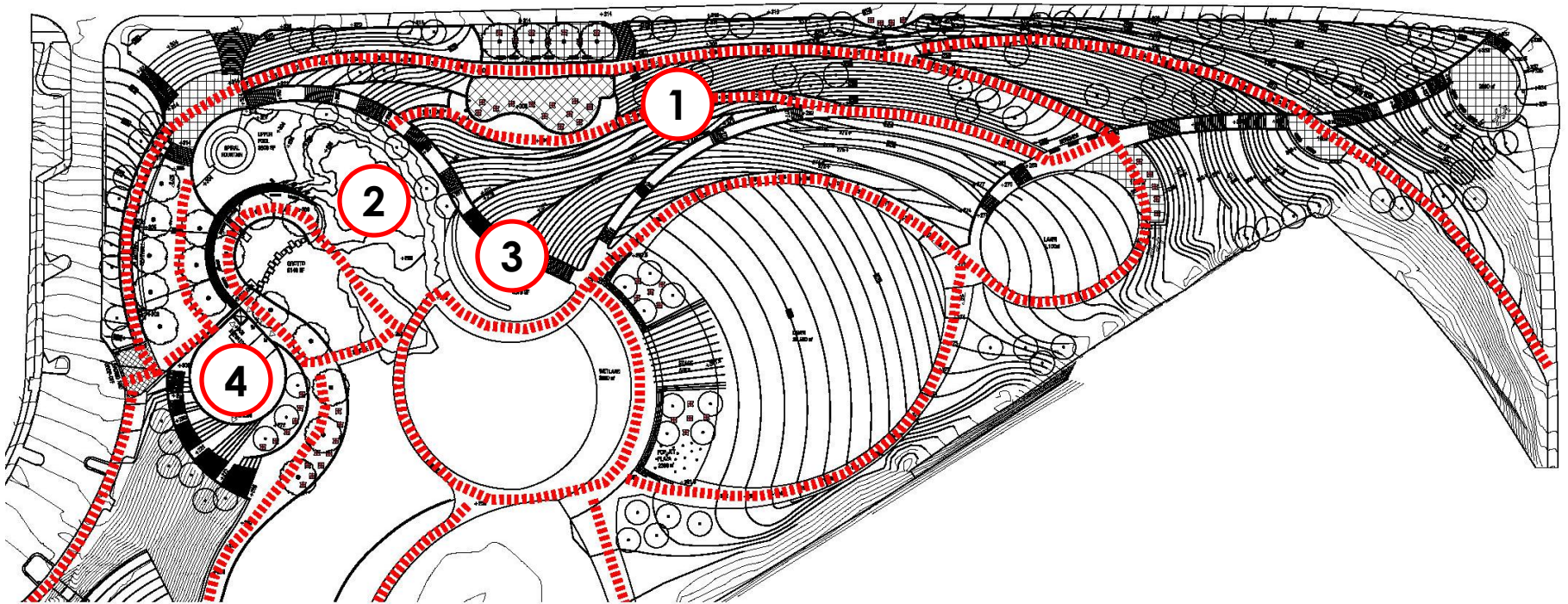
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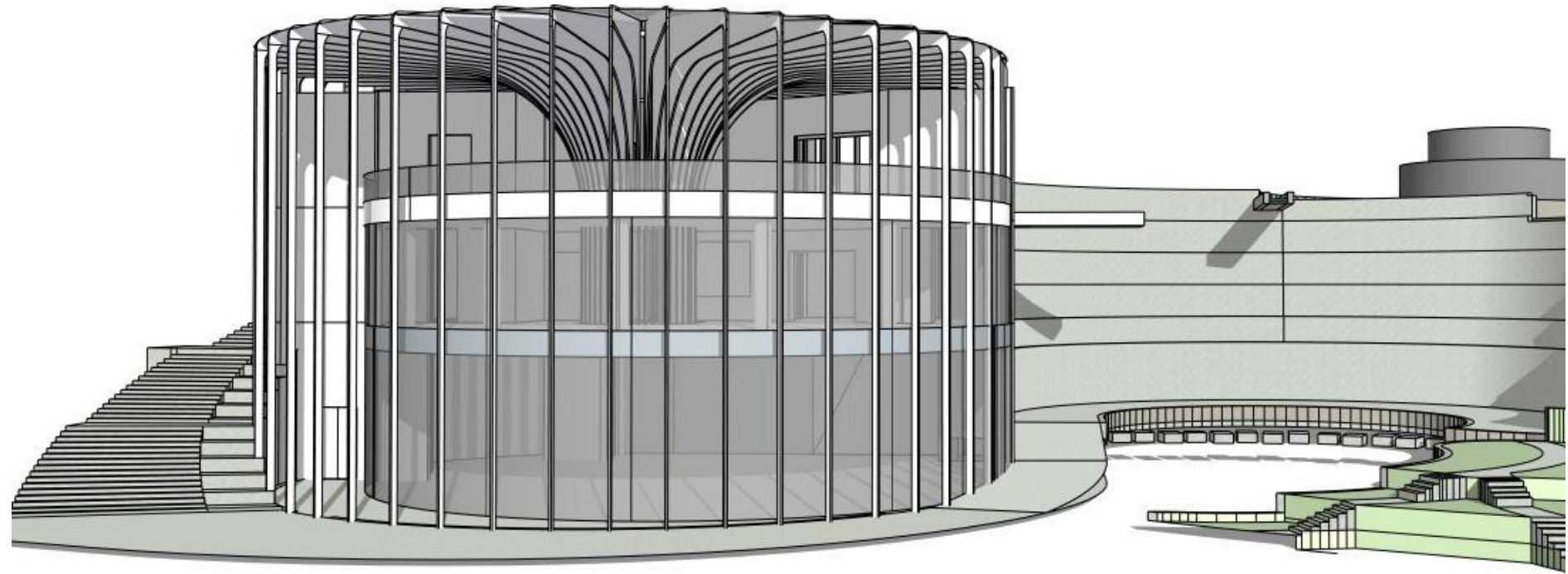
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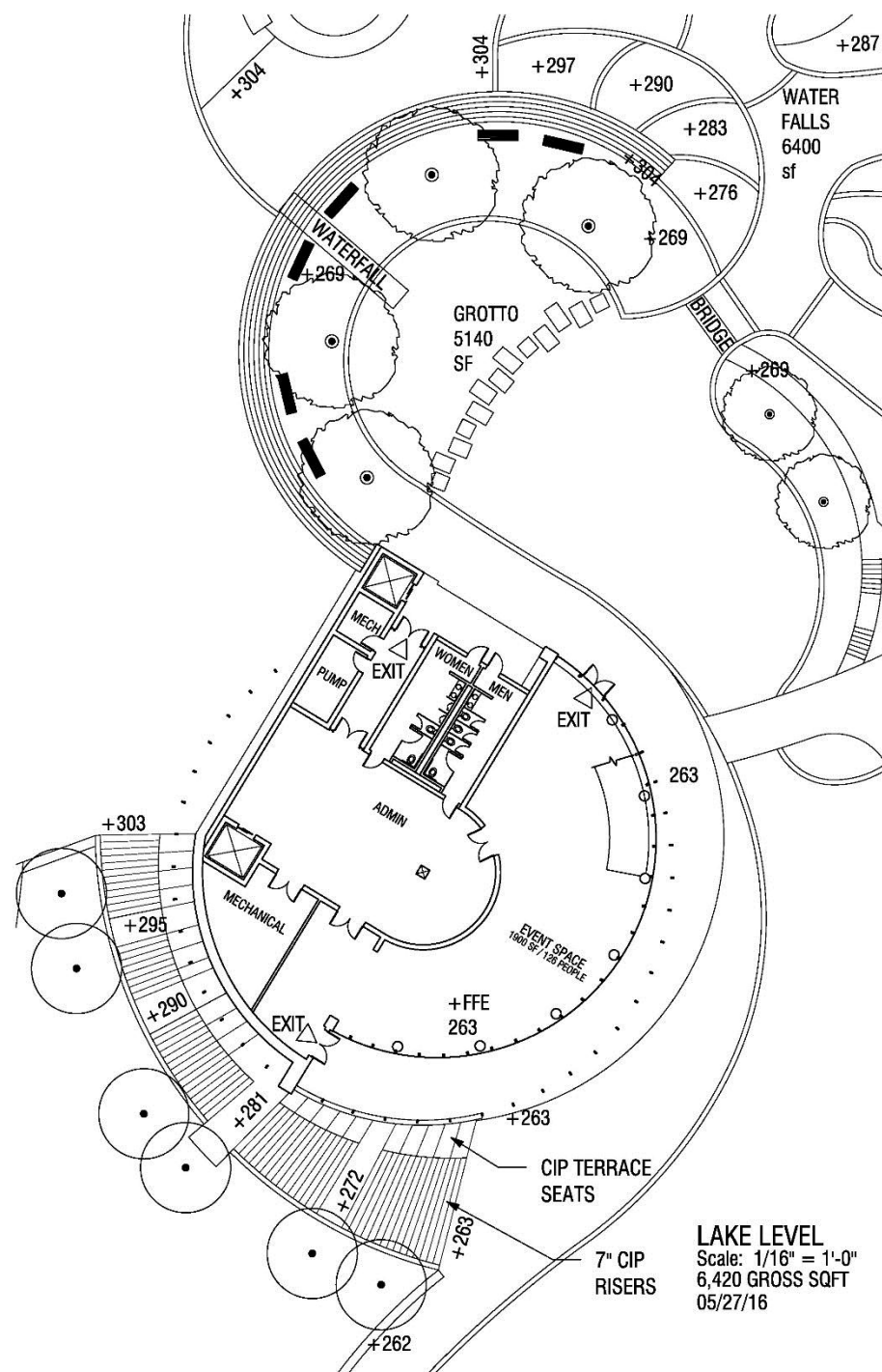
DESIGN

Packet Pg. 42

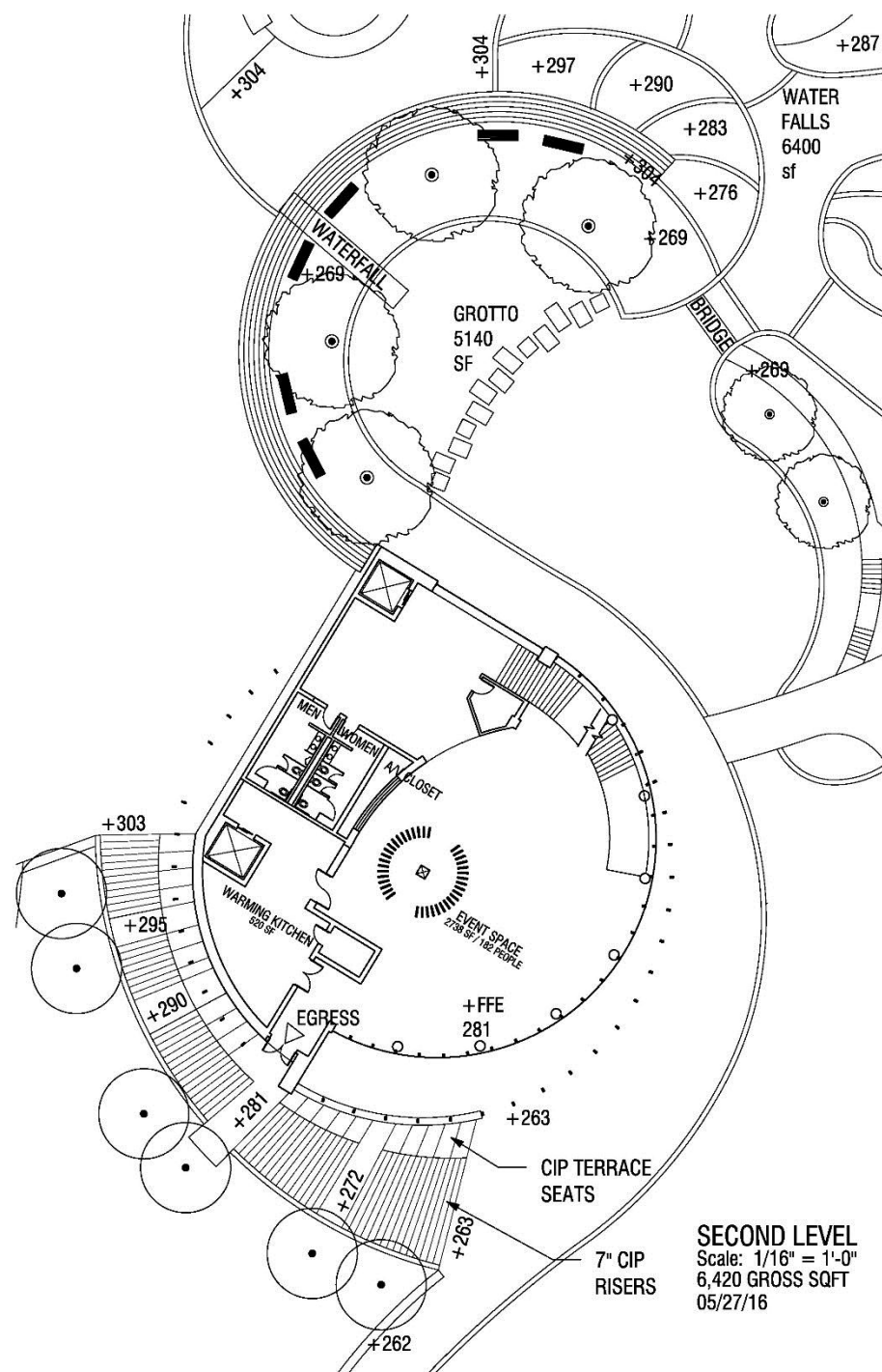
1. Improved ADA circulation
2. Simplify waterfalls and terraces
3. Centralize Playground location
4. Reduce size of Events Building

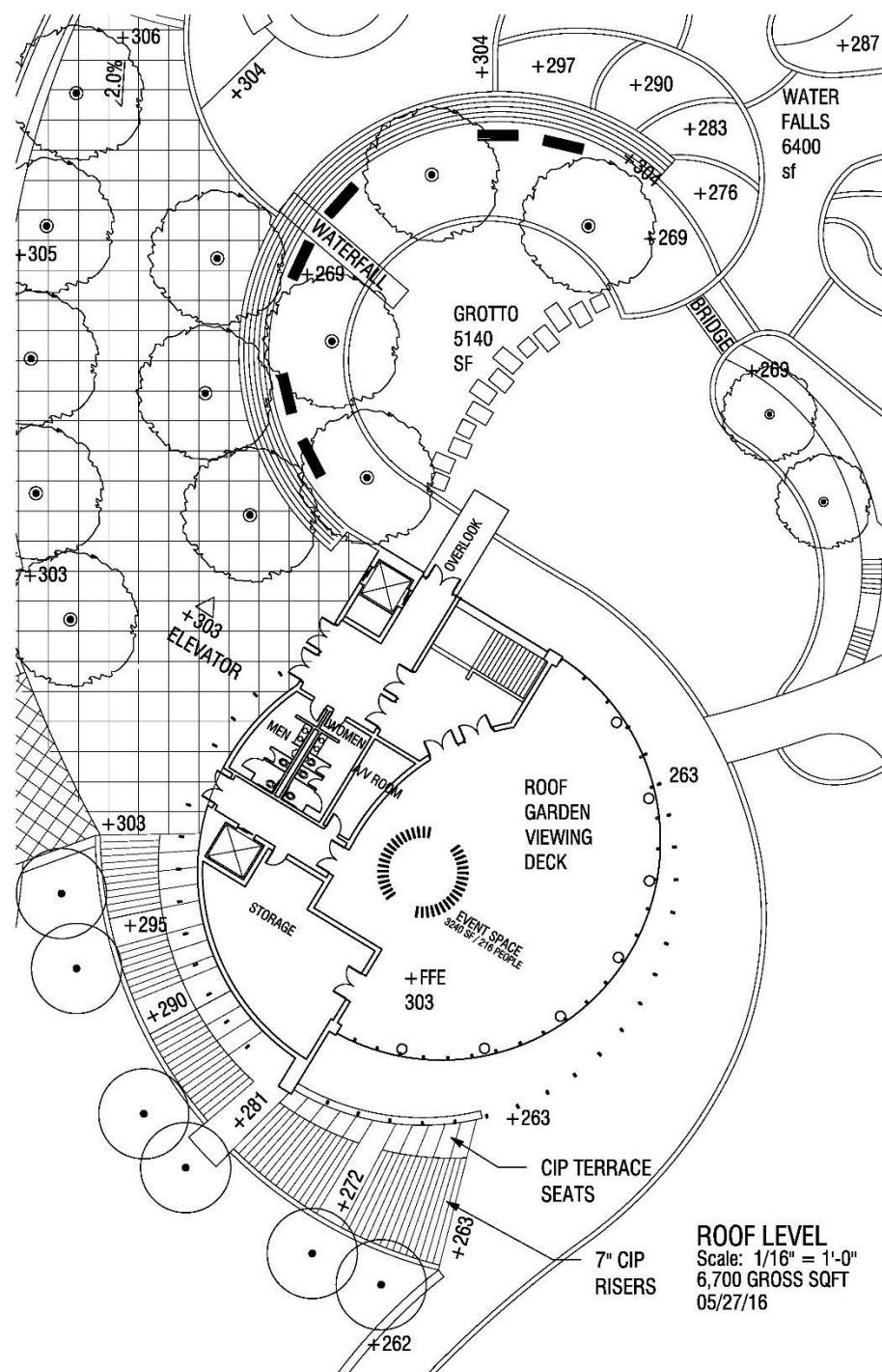






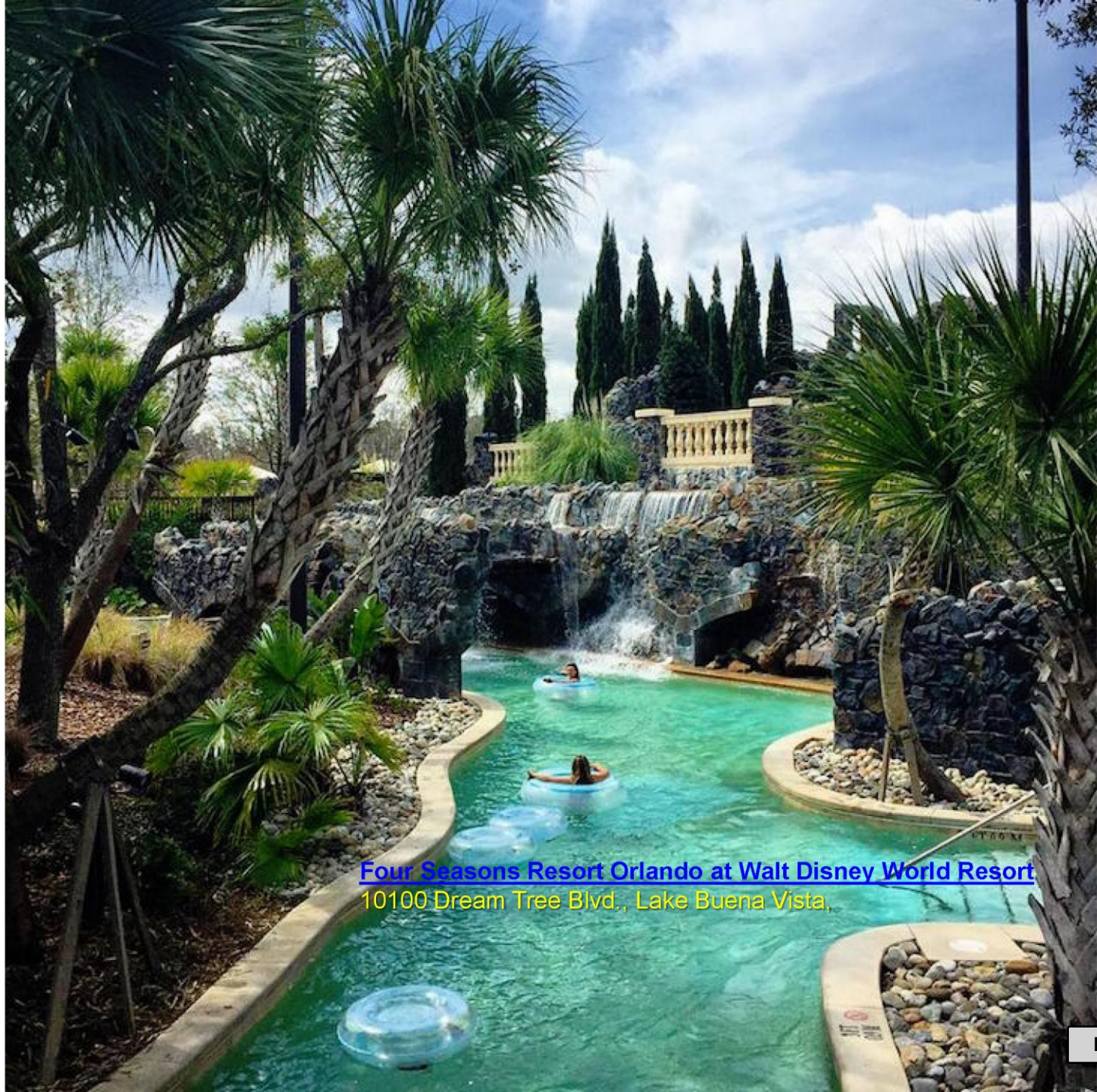
LAKE LEVEL
 Scale: 1/16" = 1'-0"
 6,420 GROSS SQFT
 05/27/16





Lagoons and Waterfalls





Four Seasons Resort Orlando at Walt Disney World Resort
10100 Dream Tree Blvd., Lake Buena Vista,

Walt Disney World Swan and Dolphin Resort
1500 Epcot Resorts Blvd.





Walt Disney World Swan and Dolphin Resort
1500 Epcot Resorts Blvd.



JW Marriott & Ritz-Carlton
4040 Central Florida Parkway,



We Are Columbia

MEETING DATE: August 16, 2016
DEPARTMENT: Economic Development
FROM: *Ryan Coleman,*
SUBJECT: Economic Development Partners
FINANCIAL IMPACT:
STRATEGIC GOALS: Business Growth & Investment

City Center Partnership - Mr. Matt Kennell, President & CEO

Central SC Alliance - Mr. Mike Briggs, President & CEO

ATTACHMENTS:

- City Center Partnership Council Presentation notes 81616 (PDF)

City Center Partnership

City Council Presentation – Economic Development Partner

August 16, 2016

Talking Points

CCP has partnered with the City since BID was created in 2001 – 15 years!

\$1 Billion taxable investment in that time with about \$20 million City Capital and Operational Investment (completed portion of streetscape, Parking facilities) – HUGE return to taxpayers in City, County, and School District. CCP itself has raised over \$10 Million through the BID and contributions and has invested that in all in area for the city's and citizens benefit. By the end of the next calendar year, we are looking at up to \$100 million new private, taxable investment in the area, including up to 1,000 new residents and more than ten new restaurants and retailers. Our only barrier to more success and investment right now is the lack of an improved streetscape from Blanding Street north to Elmwood Ave, which is a key connection to the North Main Business District and Neighborhoods, as well as the Bull Street District. It has been since 2012 when the Cannon Garage was constructed and 2008 when the last segment of streetscape was completed that there has been any significant public capital Investment in this part of the city. Our challenge now is keeping the momentum going without any new capital investment to speak of and maintaining the standard of "Clean and Safe" that is expected with such population growth and declining support from H Taxes. We are hoping we can maintain our current programs but that is an unknown right now until we know what our 2017 assessments will be.

In the current year our top priorities are:

1. Progress in connecting west of Assembly Street, Bull Street, and USC to the Main Street District.
2. Making demonstrable progress on the streetscape from Blanding Street to Elmwood. We would ask that the city do all it can to at least start on the Blanding / Main Intersection this year due to pending projects on three of the four corners of that intersection.
3. Improve parking management and signage, focusing on entry points and the new Main Street District branding.
4. Continued improvement for pedestrian, bicycles, and vehicle safety in the area. .
5. Improving Lighting in the Trees along Main Street.



We Are Columbia

MEETING DATE: August 16, 2016

DEPARTMENT: Budget & Program Management

FROM: Missy Caughman,

SUBJECT: Health Care Strategy - Findings & Recommendations Update

PRESENTER: Mike Jones, ASA, MAAA, Senior Consultant, Willis Towers Watson

FINANCIAL IMPACT:

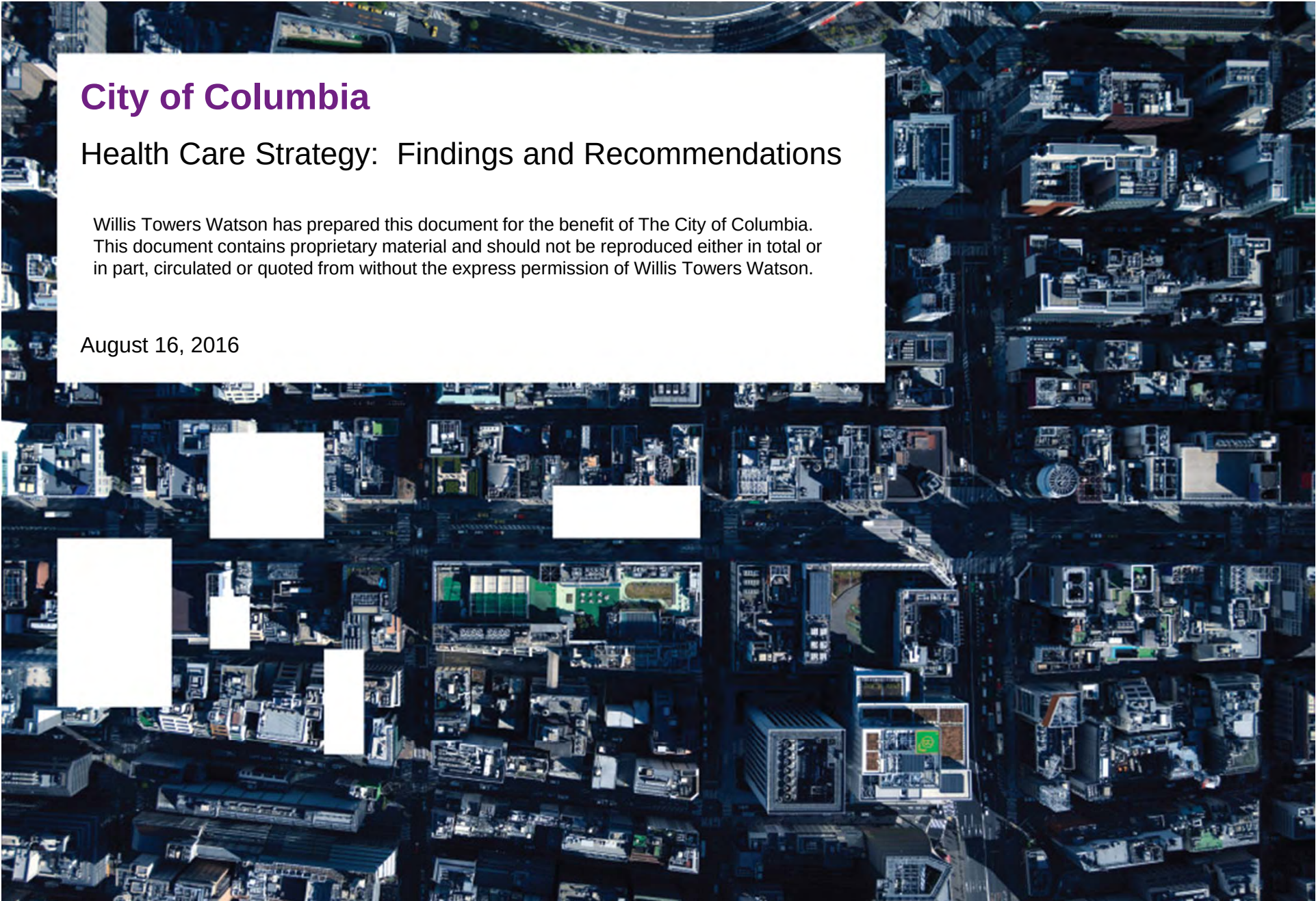
ORIGINAL BUDGET: n/a

CLEAN WATER 2020?: No

Health Care Strategy update - proposed premiums and optional plan design changes

ATTACHMENTS:

- 8.16.17 City Council Presentation - Employee & Retiree Health Care (PDF)



City of Columbia

Health Care Strategy: Findings and Recommendations

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August 16, 2016

Background / Agenda

The City of Columbia (“The City”) engaged Willis Towers Watson (“WTW”) to develop projected medical/pharmacy benefit plan cost for Fiscal 2017 (7/1/2016 – 6/30/2017) and to develop premium equivalent rates for Calendar Year 2017.

- The presentation includes updated cost projections which help to mitigate increases in contributions:
 - Includes 2% reduction in actuarial plan value
 - Dependent contributions increased more than employee contributions, but overall City/employee cost share percentages were maintained
 - Pre-Medicare retirees are assumed to have the same benefits as active employees
- WTW also included preliminary data regarding options to reduce the cost of post-65 retiree/spouse coverage

Alternative Design Actives and Pre-Medicare Retirees

The plan design below reduces benefits by 2% for actives and Pre-Medicare retirees by increasing the deductibles and out-of-pocket maximums

	Current Plan Design			Alternative Plan Design		
	Base In-Network	Core In-Network	Buy Up In-Network	Base In-Network	Core In-Network	Buy Up In-Network
Deductible (single/family)	\$1,250 / \$3,750	\$750 / \$2,250	\$500 / \$1,500	\$2,000 / \$4,000	\$1,250 / \$2,500	\$750 / \$1,500
Annual Maximum Wellness Credit Earned (as offset to Deductible)	\$225 / \$450	\$225 / \$450	\$225 / \$450	\$225 / \$450	\$225 / \$450	\$225 / \$450
Annual Out-of-Pocket Maximum (Excluding Deductible)	\$5,000 / \$9,450	\$3,500 / \$7,000	\$2,500 / \$5,000	\$5,000 / \$10,000	\$4,500 / \$9,000	\$3,250 / \$6,500
Annual Out-of-Pocket Maximum (Including Deductible)	\$6,250 / \$13,200	\$4,250 / \$9,250	\$3,000 / \$6,500	\$7,000 / \$14,000	\$5,750 / \$11,500	\$4,000 / \$8,000
Coinsurance	70%	80%	90%	70%	80%	90%
Primary Care Office Visit	\$35 copay	\$30 copay	\$25 copay	\$35 copay	\$30 copay	\$25 copay
Specialist Office Visit	\$45 copay	\$40 copay	\$35 copay	\$45 copay	\$40 copay	\$35 copay
Preventive Care	100%	100%	100%	100%	100%	100%
Inpatient Facility	Deductible, 70%	Deductible, 80%	Deductible, 90%	Deductible, 70%	Deductible, 80%	Deductible, 90%
Outpatient Facility	Deductible, 70%	Deductible, 80%	Deductible, 90%	Deductible, 70%	Deductible, 80%	Deductible, 90%
Emergency Room	\$150 copay, 70%	\$150 copay, 80%	\$150 copay, 90%	\$150 copay, 70%	\$150 copay, 80%	\$150 copay, 90%
Prescription Drug						
Retail (Generic/Preferred/Non-Preferred)	\$10/\$40/\$60	\$10/\$30/\$50	\$10/\$30/\$50	\$10/\$40/\$60	\$10/\$30/\$50	\$10/\$30/\$50
Mail (Generic/Preferred/Non-Preferred)	\$20/\$100/\$150	\$25/\$75/\$125	\$25/\$75/\$125	\$20/\$100/\$150	\$25/\$75/\$125	\$25/\$75/\$125

Financial Summary

Calendar Year 2017

- The table below shows the estimate incurred cost for the active and Pre-Medicare retiree populations for calendar year 2017 (January 2017 – December 2017) under the alternative plan design

Annual Totals	CY 2016 Current City Budget	CY 2017 Current Plan Design Maintain DDB	CY 2017 Alternative Plan Design Maintain DDB	\$ / % Increase / (Decrease) from Current	\$ / % Increase / (Decrease) from Alternative
Actives					
Gross Projected Cost	\$21,962,000	\$24,290,000	\$23,804,000	\$2,328,000 / 10.6%	\$1,842,000 / 8.4%
EE Contributions	\$3,007,000	\$3,625,000	\$3,453,000	\$618,000 / 20.6%	\$446,000 / 14.8%
Net City Cost	\$18,955,000	\$20,665,000	\$20,351,000	\$1,710,000 / 9.0%	\$1,396,000 / 7.4%
Net City Cost PEY	\$9,100	\$9,921	\$9,770	\$821 / 9.0%	\$670 / 7.4%
EE Cost Share	13.7%	14.9%	14.5%		
Pre-Medicare Retirees					
Gross Projected Cost	\$4,611,000	\$7,748,000	\$7,593,000	\$3,137,000 / 68.0%	\$2,982,000 / 64.7%
Retiree Contributions	\$734,000	\$1,054,000	\$967,000	\$320,000 / 43.6%	\$233,000 / 31.7%
Net City Cost	\$3,877,000	\$6,694,000	\$6,626,000	\$2,817,000 / 72.7%	\$2,749,000 / 70.9%
Net City Cost PEY	\$9,100	\$15,714	\$15,554	\$6,614 / 72.7%	\$6,454 / 70.9%
Retiree Cost Share	15.9%	13.6%	12.7%		
Actives and Pre-Medicare Retirees Combined					
Gross Projected Cost	\$26,573,000	\$32,038,000	\$31,397,000	\$5,465,000 / 20.6%	\$4,824,000 / 18.2%
EE/Retiree Contributions	\$3,741,000	\$4,679,000	\$4,420,000	\$938,000 / 25.1%	\$679,000 / 18.2%
Net City Cost	\$22,832,000	\$27,359,000	\$26,977,000	\$4,527,000 / 19.8%	\$4,145,000 / 18.2%
Net City Cost PEY	\$9,100	\$10,904	\$10,752	\$1,804 / 19.8%	\$1,652 / 18.2%
EE/Retiree Cost Share	14.1%	14.6%	14.1%		

Summary of Contributions

Below are two Pre-Medicare monthly contribution scenarios for calendar year 2017.

- Assumes no plan design changes and contributions assume maintenance of the DDB. Contributions for dependents increase more than retirees.
- Includes plan design changes and contributions assume the maintenance of the DDB.
- Contributions for 126 retirees or 30% of Pre-Medicare Retirees increase significantly (**shown in red**)

					\$ / % Increase / (Decrease)	
Monthly Retiree Contribution Rates	Pre-Medicare Projected Enrollment	CY 2016 Current Monthly Contribution	CY 2017 Current Plan Design Maintain DDB	CY 2017 Alternative Plan Design Maintain DDB	CY 2017 Current Plan Design Maintain DDB	CY 2017 Alternative Plan Design Maintain DDB
Base						
Retiree Only	2	\$15.00	\$18.08	\$16.35	\$3.08 / 20.7%	\$1.35 / 9.1%
Retiree + Spouse	4	\$77.98	\$94.02	\$91.01	\$16.04 / 20.6%	\$13.03 / 16.7%
Retiree + Child	0	\$37.49	\$90.86	\$66.44	\$53.37 / 142.4%	\$28.96 / 77.2%
Family	6	\$113.96	\$283.89	\$238.81	\$169.93 / 149.1%	\$124.85 / 109.6%
Annual Total	12	\$12,308	\$25,387	\$21,956	\$13,079 / 106.3%	\$9,648 / 78.4%
Core						
Retiree Only	57	\$36.51	\$44.02	\$39.80	\$7.51 / 20.6%	\$3.29 / 9.0%
Retiree + Spouse	22	\$189.80	\$228.84	\$221.52	\$39.04 / 20.6%	\$31.72 / 16.7%
Retiree + Child	15	\$91.24	\$179.50	\$153.31	\$88.26 / 96.7%	\$62.07 / 68.0%
Family	21	\$277.38	\$447.54	\$399.19	\$170.16 / 61.3%	\$121.81 / 43.9%
Annual Total	115	\$161,403	\$235,612	\$213,894	\$74,209 / 46.0%	\$52,491 / 32.5%
Buy-Up						
Retiree Only	160	\$69.49	\$83.78	\$75.74	\$14.29 / 20.6%	\$6.25 / 9.0%
Retiree + Spouse	55	\$268.95	\$324.26	\$312.20	\$55.31 / 20.6%	\$43.25 / 16.1%
Retiree + Child	47	\$140.73	\$265.00	\$237.10	\$124.27 / 88.3%	\$96.37 / 68.5%
Family	37	\$382.94	\$605.38	\$553.87	\$222.44 / 58.1%	\$170.93 / 44.6%
Annual Total	299	\$560,325	\$793,122	\$731,125	\$232,797 / 41.5%	\$170,800 / 30.5%
Combined Total	426	\$734,036	\$1,054,121	\$966,975	\$320,085 / 43.6%	\$232,939 / 31.7%

Rates and Contributions

Calendar Year 2017

- Below are the proposed Active and Pre-Medicare budget rates and contributions for calendar year 2017; assumes the overall cost share of The City and the DDB is maintained
 - Greater contribution increases for dependents than for employees

Alternative Plan Design Maintain Current Cost Share							
Monthly Budget Rates	Actives			Pre-Medicare Retirees			TOTAL
	Base	Core	Buy Up	Base	Core	Buy Up	
EE/Retiree Only	\$512.02	\$549.19	\$585.05	\$920.34	\$987.16	\$1,051.61	
EE/Retiree + Spouse	\$1,075.24	\$1,153.31	\$1,228.61	\$1,840.68	\$1,974.33	\$2,103.23	
EE/Retiree + Child	\$972.84	\$1,043.47	\$1,111.60	\$1,196.44	\$1,283.31	\$1,367.10	
Family	\$1,638.46	\$1,757.42	\$1,872.16	\$2,208.81	\$2,369.19	\$2,523.87	
Annual Total	\$3,764,566	\$9,206,045	\$10,833,508	\$269,475	\$2,024,474	\$5,298,869	\$31,396,936
PEPY	\$10,371	\$10,895	\$12,381	\$22,456	\$17,604	\$17,722	\$12,514
EE/Retiree Contribution Rates	Base	Core	Buy Up	Base	Core	Buy Up	TOTAL
	Base	Core	Buy Up	Base	Core	Buy Up	
EE/Retiree Only	\$16.35	\$39.80	\$75.74	\$16.35	\$39.80	\$75.74	
EE/Retiree + Spouse	\$91.01	\$221.52	\$312.20	\$91.01	\$221.52	\$312.20	
EE/Retiree + Child	\$43.01	\$104.68	\$160.20	\$66.44	\$153.31	\$237.10	
Family	\$133.67	\$325.35	\$447.34	\$238.81	\$399.19	\$553.87	
Annual Total	\$227,618	\$1,205,808	\$2,019,545	\$21,956	\$213,894	\$731,125	\$4,419,945
PEPY	\$627	\$1,427	\$2,308	\$1,830	\$1,860	\$2,445	\$1,762
City Contribution Rates	Base	Core	Buy Up	Base	Core	Buy Up	TOTAL
	Base	Core	Buy Up	Base	Core	Buy Up	
EE/Retiree Only	\$495.67	\$509.40	\$509.31	\$903.99	\$947.37	\$975.87	
EE/Retiree + Spouse	\$984.23	\$931.79	\$916.41	\$1,749.67	\$1,752.80	\$1,791.02	
EE/Retiree + Child	\$929.82	\$938.79	\$951.40	\$1,130.00	\$1,130.00	\$1,130.00	
Family	\$1,504.79	\$1,432.08	\$1,424.82	\$1,970.00	\$1,970.00	\$1,970.00	
Annual Total	\$3,536,948	\$8,000,237	\$8,813,963	\$247,520	\$1,810,579	\$4,567,743	\$26,976,991
PEPY	\$9,744	\$9,468	\$10,073	\$20,627	\$15,744	\$15,277	\$10,752

Medicare-eligible Retirees: Opportunity to reduce cost via a private Medicare exchange

Current Environment for Group-Sponsored Health Coverage for Medicare-eligible Retirees

FOR EMPLOYERS

Continuing Cost Pressures

High cost trend and cost risk for self-funded plans

Changing Financial Landscape

Health Care Reform eliminated tax-free nature of Retiree Drug Subsidy and enhanced Medicare Part D plans

FOR RETIREES

Declining Value

High and rising participant contributions are prompting retirees to drop employer-sponsored coverage

Financially Attractive Alternatives

Range of affordable individual market Medicare products available in all states

Mandate for Change

Why Medicare-eligible coverage is ideal for an Exchange?



Huge Risk Pools . . . and Growing

- Large individual market ~45mm retirees are enrolled in Medicare
- 10,000 baby boomers turn 65 every day for the next 20 years



Guaranteed Issue . . . no adverse selection issue

- Virtually everyone can join at 65: healthy, episodic, chronic and catastrophic



Best-in-Market Plans and Providers

- Retiree picks the best performing plan from best performing carrier
- You can choose to see any provider who accepts Medicare



Carriers Compete on Price

- File rates every year
- Standardized plans



CMS/Pharmaceutical Industry *Subsidies for ALL*

- Medicare Advantage
- Part D RX Plans

Medicare-eligible opportunity for the City of Columbia

Premiums for the City's group post-65 plan are higher than comparable individual market plans

- The City's 2016 Medical & Drug premium is approximately \$472 PRPM
- Retirees receive a DDB subsidy of \$300 PRPM, spouses receive \$225 PRPM
- Retirees and spouses contribute the difference – \$172 PRPM or \$247 PRPM, respectively

2016 private exchange premiums for the most expensive Medigap Plan F + Part D drug coverage available in Columbia (zip code 29201) are \$237 PRPM

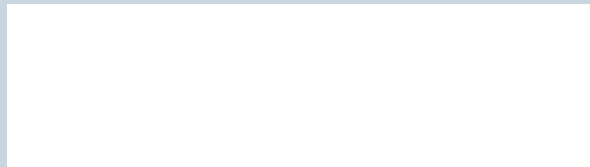
Premiums for the most expensive Medicare Advantage plan are considerably lower at \$49 PRPM

- The City's subsidy could be reduced by 2/3 and retirees/spouses would still contribute less than they do today
- The City's OBEP obligation for post-65 coverage would decrease by approximately 67%
- Individual retiree cost would decrease significantly, depending on the plan selected

Per Retiree Per Month (PRPM) Costs	Current City of Columbia Premium/ Subsidy	Sample Private Exchange Premium/Subsidy*			
		Medigap Plan F + PDP	Sample Shared Savings	Medicare Advantage	Sample Shared Savings
Estimated Total Premium	\$472	\$237	(\$235) (50%)	\$49	(\$423) (90%)
Columbia DDB Subsidy (Retirees)	\$300	\$100	(\$200) (67%)	\$100	(\$200) (67%)
Net Medicare-eligible Retiree Contribution	\$172	\$137	(\$35) (20%)	(\$51)	(\$223) (130%)

* Estimated based on plans available in Columbia, SC for an age 65 retiree. Note that City and Retiree savings will vary based on retiree age and plan design selected as well as the subsidy provided by the City of Columbia.

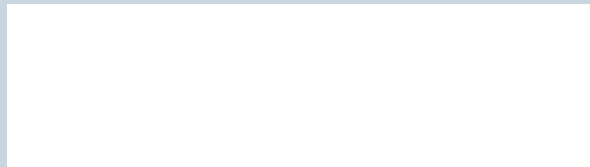
Next Steps



Next Steps

- Confirm approval of plan design adjustments and contribution alternatives

Appendix



Current Cost Analysis

- The City's net budgeted cost is \$8,700 Per Employee Per Year (PEPY) for fiscal 2016
- The preliminary net budget for fiscal 2017 is \$9,500 PEPY
- Estimated plan cost under the current plan design for fiscal year 2017: \$30.9 million or \$12,327 PEPY (active and Pre-Medicare retirees combined)
- Estimated net cost under the alternative plan design for fiscal year 2017: \$27.0 million or \$10,752 PEPY (active and Pre-Medicare retirees combined)
 - 13.2% higher than the \$9,500 net budgeted cost PEPY

Methodology and Assumptions

- To develop baseline cost, we estimated the City's fiscal 2017 (July 2016 – June 2017) and calendar 2017 year costs using the following underwriting methodology and assumptions
 - Combined Active, Pre-Medicare and COBRA claims experience and enrollment from January 2014 through December 2015, provided by BCBSSC (medical) and ESI (Rx)
 - Fixed cost of operating the City's onsite clinic from January 2014 through December 2015 of \$800,000 annually
 - Combined Medical and Rx annual claims trend: 8.0%
 - Administrative fees based on BCBSSC ASO fee renewal for 2016 - 2018
 - Assumed trend on stop-loss premiums: 15%
 - Includes \$44 PMPY for the Transitional Reinsurance Fee for CY 2016
 - Fiscal year projections exclude \$2 PMPY for PCORI fees (per federal guidance, PCORI should be paid through general assets)
- Future plan enrollment was based on the March 2016 census provided by The City
 - Total projected enrollment of 2,083 active employees and 426 Pre-Medicare retirees, based on April 2016 information provided by The City
 - Did not assume any additional enrollment as a result of health care reform
- Assumed no changes to the current employee/retiree structure

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 - Did not assume any additional enrollment as a result of health care reform
- Assumed no changes to the current employee/retiree structure
- The projection of the clinic's cost for fiscal year 2017 and calendar 2017 is based on the following:
 - Total estimated charges (including BCBSSC clinic fees) of \$800,000 filed for reimbursement of services provided by UCI at health center in 2015
 - Assumes no trend and that no additional services were added, and that hours of operations remained unchanged (7:00 a.m. to 5:00 p.m. daily)



We Are Columbia

MEETING DATE: August 16, 2016

DEPARTMENT: Utilities and Engineering

FROM: *Joey Jaco, Director of Utilities and Engineering*

SUBJECT: HomeServe USA Water Service Line, Sewer Service Line and Internal Plumbing Repair Plan Program

PRESENTER: Eric West, Director Account Management (HomeServe)

FINANCIAL IMPACT:

CLEAN WATER 2020?: No

FEMA DR-SC4241?: No

The July round of HomeServe mailers is scheduled to go out to customers by the end of this week. The target date is July, 21. Current City of Columbia Water and/or Sewer customers who have not opted out of receiving these mailings will be sent one of the two following types of coverage options:

- Water service line coverage - for the water service line from their water meter to their home
- Sewer service line coverage - for the sewer service line from their home to either their property line or their septic system

Attached are the packets that customers will be receiving. An interior plumbing coverage option is also available to customers, but it is not being advertised in a separate packet.

A description of the City's relationship with HomeServe can be found online at www.columbiasc.net/customer-care <<http://www.columbiasc.net/customer-care>> under About the Plumbing Service Plans Endorsed by the City of Columbia. The City's endorsement letter and a customer FAQ can also be found on that page. I have attached it for your convenience.

Some items of note, as these questions have come up before:

- All HomeServe letters to customers state that these plans are optional.
- City Council voted to apply all City proceeds towards a resident assistance program called Change Up that is under development.
- HomeServe is responsible for all costs associated with producing and mailing this marketing material.
- Instructions for opting out of the mailings can be found in the Important Coverage Information on the letters and brochures included in the packets.

ATTACHMENTS:

- cityhomesserveletter-faq (PDF)
- SewerPlan-07-2016 (PDF)
- WaterPlan-07-2016 (PDF)



An important message from the City of Columbia.

You may not be aware that, as a homeowner, you are responsible for the maintenance and repair of the exterior water service line up to the water meter and sewer/septic service line on your property, in addition to your internal plumbing.

In the City of Columbia, we value our customers, which is why we are passing along the enclosed information about protecting yourself from unexpected water line, sewer line and internal plumbing repair costs with coverage from HomeServe. This information outlines the protection and peace of mind available to City of Columbia customers.

If you have any questions about the coverage, please call HomeServe toll-free at 1-844-863-1411 or go online to www.ColumbiaServicePlans.com.

City of Columbia
www.ColumbiaSC.net • 803-545-3300

Some Background on the City of Columbia's Endorsement of HomeServe

Why is the City endorsing water service line, sewer service line, and internal plumbing repair plan programs?

- Many of our customers are unaware that, in addition to their internal plumbing, property owners are responsible for the water service line between a customer's water meter and house and the sewer service line between a customer's property line and house.
- Most homeowner's insurance policies do NOT cover these types of repairs. Check your insurance policy to be sure.
- The City cannot repair breaks to privately owned lines. Because of that, in 2012, the City Council Environment & Infrastructure Committee requested staff look into endorsing a repair plan program.

Am I required to purchase a repair plan?

- No. The plans offered by HomeServe are OPTIONAL. The City does not and will not require its customers to purchase any of these repair plans.

Are there other repair plans that HomeServe is offering to eligible City customers?

- HomeServe is currently offering a water line service plan, a sewer line service plan, and an interior plumbing plan to eligible City customers at this time. Customers interested in multiple plans will need to sign up for each individually. To learn about all three HomeServe plans offered to City customers and eligibility requirements, call HomeServe at 1-844-863-1411 or visit www.ColumbiaServicePlans.com.

Why should I consider purchasing a repair plan?

- The City does not repair lines owned by the property owner. HomeServe may be able to assist through the repair plans.
- 100% of the proceeds the City of Columbia receives from HomeServe will be used for a residential assistance program. This program will be known as Change Up and will be developed to assist low income customers.

What if there is a problem with a City-owned line near my house?

- The City will repair City-owned lines regardless of coverage. Customers can call 803-545-3300 at any time to report a leak in the City-maintained portions of these service lines.

Tell me more about Change Up - the City's residential assistance program.

- The Change Up program will be designed to assist low income customers with their water and sewer bill. Customers will need to meet certain criteria to qualify. The Change Up program is under development.

Has the City given away my contact information?

- No. The City has NOT given customer mailing addresses to HomeServe. Instead, we have agreed to work with HomeServe on approved mailings sent to our customers through the City's billing database.

Who is paying for the HomeServe mailings?

- Marketing and mailing costs associated with promoting the repair plans through these mailings are paid by HomeServe. The City is NOT covering any of these marketing expenses for promoting these repair plans.

Who is paying for promoting the Change Up program?

- HomeServe promotions MAY include information on the Change Up program once it has been launched. All material included in the packets HomeServe uses to promote the repair plans will be paid by HomeServe.
- The City MAY cover the costs of promotional materials they provide for the Change Up program. Since the commission the City receives for these products will go to support the Change Up program, these materials MAY mention the repair plans from HomeServe, but will NOT be the primary focus of Change Up promotional materials.

How was HomeServe selected?

- The City chose to use a competitive process called a Request for Proposals (RFP) to seek companies that offered water and sewer service line repair plans.
- The decision to solicit an endorsement agreement was several years in the making and did not come lightly.
- In January 2014, the RFP was issued. HomeServe was selected as the company the City would endorse.
- The City of Columbia has entered into an agreement to endorse HomeServe, a company that offers water service line, sewer service line, and internal plumbing repair plans.
- In February 2015, HomeServe began to notify City of Columbia water and sewer customers of the plans available for repairs on privately owned water and sewer service line(s). In May 2016, HomeServe began notifying City customers of its internal plumbing repair plan.

4.b

U.S. POSTAGE
PAID
MAILED FROM
ZIP CODE XXXXX
PERMIT NO. XXX



Important Information Enclosed

Packet Pg. 75

Important Coverage Information: Eligibility: A residential homeowner with sole responsibility for the exterior sewer/septic service line may be eligible for coverage. Residences not affixed to a permanent foundation, vehicles and properties used for commercial purposes are not eligible for coverage. If you live in a development community with a condominium, co-op or homeowners association, your exterior sewer/septic service line may not be an individual homeowner's responsibility, so please check with your association before accepting this coverage. Benefit Details: Coverage provides, up to the benefit amount, for the covered cost to repair or replace a leaking or permanently blocked sewer line that takes wastewater away from the external wall of your home up to your property boundary, or septic line that takes wastewater away from the external wall of your home up to your property boundary or up to the point of connection to the septic tank on your property, that is damaged due to normal wear and tear, not accident or negligence. Not covered: Septic tanks, leaching fields, pumps, grinders, accidents and damage or negligence caused by you or others. Additional exclusions apply. Making a Service Call: Your plan starts the day your form is processed, and there is an initial 30-day waiting period before you can make a service call, giving you 11 months of coverage during the first year. This prevents service calls on pre-existing conditions and helps keep the coverage affordable. Cancellation: You may cancel within 30 days of your start date for a full refund; cancellations after the first 30 days will result in a pro-rata refund less any claims paid (where applicable). Most basic homeowners insurance policies **do not** cover repair or replacement of this line. If you find you have similar coverage, you can contact HomeServe to cancel and you will receive a refund of your service agreement fee, less any claims paid (where applicable). Renewal: Your coverage is based on an annual contract. For E-Z Pay, credit card or debit card customers: regardless of the payment frequency you select, your service agreement will be automatically renewed annually on the same payment terms selected, at the then-current renewal price, which may be adjusted based on your claims history.

To see full Terms and Conditions with complete coverage and exclusion details prior to enrolling call 1-844-863-1411 or go to www.ColumbiaServicePlans.com. HomeServe is an independent company, separate from City of Columbia, providing emergency home repair services and protection solutions to homeowners across the U.S. The City of Columbia reviewed companies that provide home protection solutions in a competitive process. HomeServe was selected by the City of Columbia in 2015 to offer City of Columbia customers optional yet affordable programs that provide protection against costly and inconvenient repairs to systems on their property. If you would like to be removed from HomeServe's mailing list, please call 1-844-863-1411.

E-Z Pay: E-Z Pay is a paperless and stress-free way to pay for your coverage. Payments are automatically debited from the bank/ checking account of your choice as your payment becomes due, at no additional cost.

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CREDIT/DEBIT CARD

I authorize HomeServe to charge my first and all future payments for Exterior Sewer/Septic Service Line Coverage to my credit/debit card at the frequency specified. I understand that, regardless of the payment frequency I select, my optional coverage is based on an annual contract and will be *automatically renewed annually* on the same payment terms I selected at the then-current renewal price, which may be adjusted based on my claims history. I have the option to cancel this contract at any time without additional cost to me by calling 1-844-863-1411. I confirm that I am the homeowner and have read the information in this package and meet the eligibility requirements for this coverage.

- ☐ \$8.99 per month
- ☐ \$26.97 per quarter
- ☐ \$107.88 per year

☐☐☐☐

EXPIRATION DATE:

/

CARD NUMBER:

SIGNATURE (required)

ONE-TIME CHECK OR MONEY ORDER

I have enclosed my check or money order for my payment of \$107.88 for optional Exterior Sewer/Septic Service Line Coverage. I confirm that I am the homeowner and have read the information in this package and meet the eligibility requirements for this coverage.

Please be sure to sign and date your check or money order in the amount of \$107.88 for this coverage.
PLEASE MAKE PAYABLE TO HOMESERVE

SIGNATURE (required)

KNOW YOUR RESPONSIBILITY

As a homeowner, you own the sewer/septic line that removes wastewater from your home.

You are responsible for the repair of this line that runs on your property to your home. Simple wear and tear, including tree roots or shifting ground, can cause sewer/septic line emergencies.

If your sewer/septic line fails, finding help can be difficult and time consuming.

A sewer/septic line blockage or breakage can be complicated and expensive to fix, often requiring specialized equipment to locate the blockage and repair the line. If it's a difficult repair, you could be without service for a long time.

Your utility is not responsible for repairs to the exterior sewer/septic line on your property. And basic homeowners insurance typically doesn't cover repairing or replacing this line.

Let Exterior Sewer/Septic Service Line Coverage from HomeServe help protect your finances.

Now you can get optional coverage to protect yourself from the covered cost to repair or replace this line. You'll have a 24-hour Emergency Repair Hotline available to you 365 days a year and peace of mind knowing you have coverage in case of a covered emergency.

Important Coverage Information: Eligibility: A residential homeowner with sole responsibility for the exterior sewer/septic service line may be eligible for coverage. Residences not affixed to a permanent foundation, vehicles and properties used for commercial purposes are not eligible for coverage. If you live in a development community with a condominium, co-op or homeowners association, your exterior sewer/septic service line may not be an individual homeowner's responsibility, so please check with your association before accepting this coverage. Benefit Details: Coverage provides, up to the benefit amount, for the covered cost to repair or replace a leaking or permanently blocked sewer line that takes wastewater away from the external wall of your home up to your property boundary, or septic line that takes wastewater away from the external wall of your home up to your property boundary or up to the point of connection to the septic tank on your property, that is damaged due to normal wear and tear, not accident or negligence. Not covered: Septic tanks, leaching fields, pumps, grinders, accidents and damage or negligence caused by you or others. Additional exclusions apply. Making a Service Call: Your plan starts the day your form is processed, and there is an initial 30-day waiting period before you can make a service call, giving you 11 months of coverage during the first year. This prevents service calls on pre-existing conditions and helps keep the coverage affordable. To see full Terms and Conditions with complete coverage and exclusion details prior to enrolling call 1-844-863-1411 or go to www.ColumbiaServicePlans.com. HomeServe is an independent company providing emergency home repair services and protection solutions to homeowners across the U.S. The City of Columbia reviewed companies that provide home protection solutions in a competitive process. HomeServe was selected by the City of Columbia in 2015 to offer City of Columbia customers optional yet affordable programs that provide protection against costly and inconvenient repairs to systems on their property. If you would like to be removed from HomeServe's mailing list, please call 1-844-863-1411.

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HOMEOWNERS SEWER/SEPTIC LINE

RESPONSIBILITIES EXPLAINED

Take the Worry Out of **REPAIRS**

Local, Licensed and Insured **CONTRACTORS**

24-hour Emergency Repair **HOTLINE**

**EXTERIOR SEWER/SEPTIC
SERVICE LINE COVERAGE**

Packet Pg. 78

► PROTECT YOUR SEWER/SEPTIC LINE

WITH COVERAGE YOU RECEIVE:

NO BILLS TO PAY FOR COVERED REPAIRS

- Don't pay any bills for covered repairs up to the coverage limit. Exterior Sewer/Septic Service Line Coverage provides up to \$10,000 annually (30-day wait period with a money-back guarantee) to repair or replace your sewer/septic line.
- You have multiple service calls, up to your annual benefit amount.

24-HOUR, 365 DAY-A-YEAR REPAIR HOTLINE

- 24-hour Emergency Repair Hotline is available to you 365 days a year.
- Priority response—a local and insured contractor will be dispatched promptly to your home.
- Enjoy professional, reliable assistance from a locally licensed and insured contractor.

30-DAY MONEY-BACK GUARANTEE

Accept Exterior Sewer/Septic Service Line Coverage and, if in the first 30 days you decide that this coverage is not for you, you can cancel and receive a complete refund.

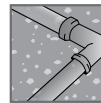
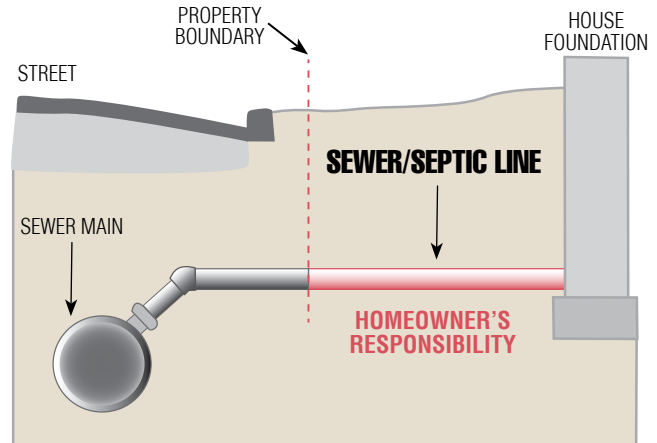
ONE-YEAR GUARANTEE

All covered repairs are guaranteed for one full year against defects in materials and workmanship.

► The illustration shows the exterior sewer/septic line that is your responsibility as a homeowner. Also shown are repairs that are performed on this line and how much a licensed and insured contractor would typically charge a homeowner for repairs.

HOW WOULD YOU COPE IF IT HAPPENED TO YOU?

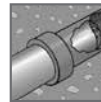
With optional Exterior Sewer/Septic Service Line Coverage from HomeServe, it's not something you have to worry about; you'll benefit from a priority response and no bill to pay for covered repairs, up to \$10,000 per year!



Replace sewer/septic line **\$3,929**
PLAN MEMBERS: NO CHARGE!†



Replace collapsed section of sewer/septic line **\$1,249**
PLAN MEMBERS: NO CHARGE!†



Unblock sewer/septic line **\$238**
PLAN MEMBERS: NO CHARGE!†

The service line beyond the property boundary to the main connection may be an additional responsibility of the homeowner, but it is not included in this coverage. Coverage includes the external septic line but excludes any repair work needed on your septic tank, leaching field, pump or grinder.

†National average repair costs as of January 2016. No charge for covered repairs up to your annual benefit amount.

Visit www.ColumbiaServicePlans.com
Call toll-free 1-844-863-1411

AVAILABLE: MON-FRI 8AM-8PM | SAT 10AM-4PM EST

Packet Pg. 79

5.5" wide



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City of Columbia
www.ColumbiaSC.net • 803-545-3300

3.5"

Fold

3.5"

7" long

Fold

1605_CL_LL

5.5" wide

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- 100% of the proceeds the City of Columbia receives from HomeServe will be used for a residential assistance program. This program will be known as Change Up and will be developed to assist low income customers.

What if there is a problem with a City-owned line near my house?

- The City will repair City-owned lines regardless of coverage. Customers can call 803-545-3300 at any time to report a leak in the City-maintained portions of these service lines.

Tell me more about Change Up - the City's residential assistance program.

- The Change Up program will be designed to assist low income customers with their water and sewer bill. Customers will need to meet certain criteria to qualify. The Change Up program is under development.

Has the City given away my contact information?

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How was HomeServe selected?

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- The decision to solicit an endorsement agreement was several years in the making and did not come lightly.
- In January 2014, the RFP was issued. HomeServe was selected as the company the City would endorse.
- The City of Columbia has entered into an agreement to endorse HomeServe, a company that offers water service line, sewer service line, and internal plumbing repair plans.
- In February 2015, HomeServe began to notify City of Columbia water and sewer customers of the plans available for repairs on privately owned water and sewer service line(s). In May 2016, HomeServe began notifying City customers of its internal plumbing repair plan.

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U.S. POSTAGE
PAID
MAILED FROM
ZIP CODE XXXXX
PERMIT NO. XXX



Important Information Enclosed

Packet Pg. 82

WATER SERVICE LINE RESPONSIBILITY

For:

<<MR. SAMPLE A SAMPLE>>

<<MAIL_ADDRESS1>>

<<MAIL_ADDRESS2>>

<<MAIL_CITY, ST ZIP>



Response Requested:
Within 30 days

Dear <<Sample A. Sample>>,
Recently we wrote to eligible City of Columbia customers about water service line coverage available to them. Many have decided to accept this coverage and we'd like to provide you with an opportunity to do so as well.

Please consider accepting coverage

Because you may be eligible, we want you to know about this optional coverage and your responsibility regarding the water line on your property.

Homeowner responsibility and financial costs

Most homeowners aren't aware that they are financially responsible for the water service line buried underground from the meter into their home. Replacing this line may cost you thousands of dollars and could require excavation. Exterior Water Service Line Coverage from HomeServe gives you an unlimited annual benefit amount (30-day wait period with a money-back guarantee), with unlimited service calls for covered repairs and no deductibles. You will also have 24/7 access to our emergency hotline 365 days a year. Peace of mind for only \$4.99 a month. This coverage could be an important financial help if your water line suddenly fails. Water service line failures are difficult to predict and can happen at any time. Accept coverage today and rest easy knowing your finances will be protected for covered repairs.

Please respond by <<Month X, 2016>>

Accept this coverage by filling out and returning the attached form or calling 1-844-863-1411.
For fastest processing, visit www.ColumbiaServicePlans.com.

Sincerely,

John Kitzie
Chief Operating Officer
HomeServe

HomeServe USA Repair Management Corp. ("HomeServe"), with corporate offices located at 601 Merritt 7, 6th Floor, Norwalk, CT 06851, is an independent company separate from the City of Columbia and offers this optional service plan as an authorized representative of the contract issuer, AMT Warranty Corp., 59 Maiden Lane, 43rd Floor, New York, NY 10038. Your choice of whether to participate in this service plan will not affect the price, availability or terms of service from the City of Columbia.

ACCEPTANCE FORM

<<1607SCLA233ASCZ-xxxx >>

Please correct name and address information below, if necessary, before submitting.

PLEASE REPLY BY:

<<Mr. Sample A. Sample, Serv_Address1, Serv_Address2, Serv_City, ST Zip>>

<<x/x/2016>>

By providing my e-mail address I request that my current and future contracts and any related documents be delivered by e-mail and acknowledge that I can access these documents. I may request a paper copy of my contract or any related documents, end electronic delivery or update my e-mail address by simply calling HomeServe.

Email:

PHONE:

E-Z PAY (see back of letter)

I have enclosed a check for my first payment of:

- ☐ \$4.99 per month
- ☐ \$14.97 per quarter
- ☐ \$59.88 per year

I authorize HomeServe to charge my account for Exterior Water Service Line Coverage at the frequency specified and my financial institution to debit these payments from the account provided. I understand that, regardless of the payment frequency I select, my optional coverage is based on an annual contract and will be automatically renewed annually on the same payment terms I selected at the then-current renewal price, which may be adjusted based on my claims history. I have the option to cancel this contract at any time without additional cost to me by calling 1-844-863-1411. I confirm that I am the homeowner and have read the information in this package and meet the eligibility requirements for this coverage.

PLEASE MAKE PAYABLE TO HOMESERVE

SIGNATURE (required)

Important Coverage Information: Eligibility: A residential homeowner with sole responsibility for the exterior water service line may be eligible for coverage. Residences not affixed to a permanent foundation, recreational vehicles and properties used for commercial purposes are not eligible for coverage. If you live in a development community with a condominium, co-op or homeowners association, your exterior water service line may not be an individual homeowner's responsibility, so please check with your association before accepting this coverage. Benefit Details: Coverage provides as many service calls as you need for covered repairs to repair or replace a leaking, frozen or permanently blocked exterior water service line from the City of Columbia's water meter to the main shut off valve inside your home that is damaged due to normal wear and tear, not accident or negligence. Not covered: Repair to any exterior water service line that branches off the main line, accidents and damage or negligence caused by you or others. Additional exclusions apply. Making a Service Call: Your plan starts the day your form is processed, and there is an initial 30-day waiting period before you can make a service call, giving you 11 months of coverage during the first year. This prevents service calls on pre-existing conditions and helps keep the coverage affordable. Cancellation: You may cancel within 30 days of your start date for a full refund; cancellations after the first 30 days will result in a pro-rata refund less any claims paid (where applicable). Most basic homeowners insurance policies **do not** cover repair or replacement of this line. If you find you have similar coverage, you can contact HomeServe to cancel and you will receive a refund of your service agreement fee, less any claims paid (where applicable). Renewal: Your coverage is based on an annual contract. For E-Z Pay, credit card or debit card customers: regardless of the payment frequency you select, your service agreement will be automatically renewed annually on the same payment terms selected, at the then-current renewal price, which may be adjusted based on your claims history.

To see full Terms and Conditions with complete coverage and exclusion details prior to enrolling call 1-844-863-1411 or go to www.ColumbiaServicePlans.com. HomeServe is an independent company, separate from City of Columbia, providing emergency home repair services and protection solutions to homeowners across the U.S. The City of Columbia reviewed companies that provide home protection solutions in a competitive process. HomeServe was selected by the City of Columbia in 2015 to offer City of Columbia customers optional yet affordable programs that provide protection against costly and inconvenient repairs to systems on their property. If you would like to be removed from HomeServe's mailing list, please call 1-844-863-1411.

E-Z Pay: E-Z Pay is a paperless and stress-free way to pay for your coverage. Payments are automatically debited from the bank/ checking account of your choice as your payment becomes due, at no additional cost.

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CREDIT/DEBIT CARD

I authorize HomeServe to charge my first and all future payments for Exterior Water Service Line Coverage to my credit/debit card at the frequency specified. I understand that, regardless of the payment frequency I select, my optional coverage is based on an annual contract and will be *automatically renewed annually* on the same payment terms I selected at the then-current renewal price, which may be adjusted based on my claims history. I have the option to cancel this contract at any time without additional cost to me by calling 1-844-863-1411. I confirm that I am the homeowner and have read the information in this package and meet the eligibility requirements for this coverage.

- ☐ \$4.99 per month
- ☐ \$14.97 per quarter
- ☐ \$59.88 per year

☐☐☐☐

EXPIRATION DATE:
□□/□□

CARD NUMBER:
□□□□□□□□□□□□□□□□

SIGNATURE (required)

ONE-TIME CHECK OR MONEY ORDER

I have enclosed my check or money order for my payment of \$59.88 for optional Exterior Water Service Line Coverage. I confirm that I am the homeowner and have read the information in this package and meet the eligibility requirements for this coverage.

Please be sure to sign and date your check or money order in the amount of \$59.88 for this coverage.
PLEASE MAKE PAYABLE TO HOMESERVE

SIGNATURE (required)

KNOW YOUR RESPONSIBILITY

As a homeowner, you own the water service line that brings fresh tap water into your home.

You are responsible for the repair of this line from the meter into your home. Changing soil conditions or simply the age of your service line can cause water service line emergencies.

If your service line bursts, finding help can be difficult and time consuming.

Water service line leaks or breaks can be complicated and expensive to fix, often requiring specialized equipment to locate the leak and repair the line. If it's a difficult repair, you could be without water for a long time.

The City of Columbia is not responsible for repairs to the exterior water line on your property. And basic homeowners insurance typically doesn't cover repairing or replacing this line.

Let Exterior Water Service Line Coverage from HomeServe help protect your finances.

Now you can get optional coverage to protect yourself from the covered cost to repair or replace this line. You'll have a 24-hour Emergency Repair Hotline available to you 365 days a year and peace of mind knowing you have coverage in case of a covered emergency.

Important Coverage Information: Eligibility: A residential homeowner with sole responsibility for the exterior water service line may be eligible for coverage. Residences not affixed to a permanent foundation, recreational vehicles and properties used for commercial purposes are not eligible for coverage. If you live in a development community with a condominium, co-op or homeowners association, your exterior water service line may not be an individual homeowner's responsibility, so please check with your association before accepting this coverage. Benefit Details: Coverage provides as many service calls as you need for covered repairs to repair or replace a leaking, frozen or permanently blocked exterior water service line from the City of Columbia's water meter to the main shut off valve inside your home that is damaged due to normal wear and tear, not accident or negligence. Not covered: Repair to any exterior water service line that branches off the main line, accidents and damage or negligence caused by you or others. Additional exclusions apply. Making a Service Call: Your plan starts the day your form is processed, and there is an initial 30-day waiting period before you can make a service call, giving you 11 months of coverage during the first year. This prevents service calls on pre-existing conditions and helps keep the coverage affordable.

To see full Terms and Conditions with complete coverage and exclusion details prior to enrolling call 1-844-863-1411 or go to www.ColumbiaServicePlans.com. HomeServe is an independent company, separate from the City of Columbia, providing emergency home repair services and protection solutions to homeowners across the U.S. The City of Columbia reviewed companies that provide home protection solutions in a competitive process. HomeServe was selected by the City of Columbia in 2015 to offer City of Columbia customers optional yet affordable programs that provide protection against costly and inconvenient repairs to systems on their property. If you would like to be removed from HomeServe's mailing list, please call 1-844-863-1411.

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HOMEOWNERS WATER SERVICE LINE

RESPONSIBILITIES EXPLAINED

Take the Worry Out of **REPAIRS**

Local, Licensed and Insured **CONTRACTORS**

24-hour Emergency Repair **HOTLINE**

**EXTERIOR WATER SERVICE
LINE COVERAGE**

Packet Pg. 85

▶ PROTECT YOUR WATER SERVICE LINE

WITH COVERAGE YOU RECEIVE:

NO BILLS TO PAY FOR COVERED REPAIRS

- Don't pay any bills for covered repairs to repair or replace your water service line (30-day wait period with a money-back guarantee).
- You can make multiple service calls per year for covered repairs.

24-HOUR, 365 DAY-A-YEAR REPAIR HOTLINE

- 24-hour Emergency Repair Hotline is available to you 365 days a year.
- Priority response—a local and insured contractor will be dispatched promptly to your home.
- Enjoy professional, reliable assistance from a locally licensed and insured contractor.

30-DAY MONEY-BACK GUARANTEE

Accept Exterior Water Service Line Coverage and, if in the first 30 days you decide that this coverage is not for you, you can cancel and receive a complete refund.

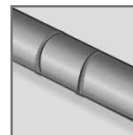
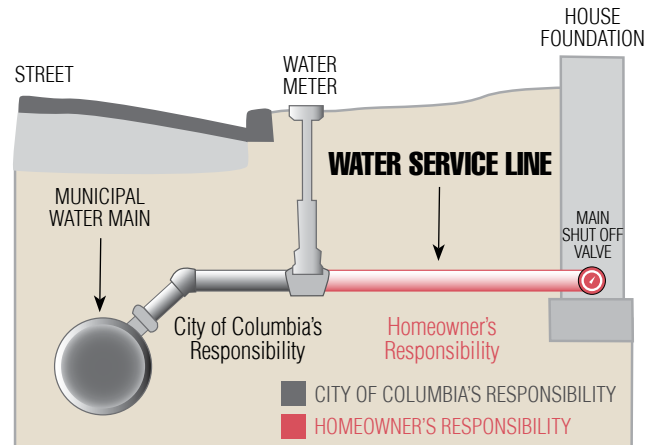
ONE-YEAR GUARANTEE

All covered repairs are guaranteed for one full year against defects in materials and workmanship.

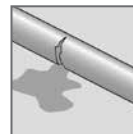
▶ The illustration shows a typical exterior water service line that is your responsibility as a homeowner. Also shown are repairs that are performed on this line and how much a licensed and insured contractor would typically charge a homeowner for repairs.

HOW WOULD YOU COPE IF IT HAPPENED TO YOU?

With optional Exterior Water Service Line Coverage from HomeServe, it's not something you have to worry about; you'll benefit from a priority response and no bill to pay for covered repairs!



Replace water service line **\$2,587**
PLAN MEMBERS: NO CHARGE!†



Locate, excavate and repair leak **\$464**
PLAN MEMBERS: NO CHARGE!†

†National average repair costs as of January 2016.
No charge for covered repairs.

Visit www.ColumbiaServicePlans.com
Call toll-free 1-844-863-1411

AVAILABLE: MON-FRI 8AM-8PM | SAT 10AM-4PM EST

5.5" wide



We Are Columbia

An important message from the City of Columbia.

You may not be aware that, as a homeowner, you are responsible for the maintenance and repair of the exterior water service line up to the water meter and sewer/septic service line on your property, in addition to your internal plumbing.

In the City of Columbia, we value our customers, which is why we are passing along the enclosed information about protecting yourself from unexpected water line, sewer line and internal plumbing repair costs with coverage from HomeServe. This information outlines the protection and peace of mind available to City of Columbia customers.

If you have any questions about the coverage, please call HomeServe toll-free at 1-844-863-1411 or go online to www.ColumbiaServicePlans.com.

City of Columbia
www.ColumbiaSC.net • 803-545-3300

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Some Background on the City of Columbia's Endorsement of HomeServe

Why is the City endorsing water service line, sewer service line, and internal plumbing repair plan programs?

- Many of our customers are unaware that, in addition to their internal plumbing, property owners are responsible for the water service line between a customer's water meter and house and the sewer service line between a customer's property line and house.
- Most homeowner's insurance policies do NOT cover these types of repairs. Check your insurance policy to be sure.
- The City cannot repair breaks to privately owned lines. Because of that, in 2012, the City Council Environment & Infrastructure Committee requested staff look into endorsing a repair plan program.

Am I required to purchase a repair plan?

- No. The plans offered by HomeServe are OPTIONAL. The City does not and will not require its customers to purchase any of these repair plans.

Are there other repair plans that HomeServe is offering to eligible City customers?

- HomeServe is currently offering a water line service plan, a sewer line service plan, and an interior plumbing plan to eligible City customers at this time. Customers interested in multiple plans will need to sign up for each individually. To learn about all three HomeServe plans offered to City customers and eligibility requirements, call HomeServe at 1-844-863-1411 or visit www.ColumbiaServicePlans.com.

Why should I consider purchasing a repair plan?

- The City does not repair lines owned by the property owner. HomeServe may be able to assist through the repair plans.
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We Are Columbia

MEETING DATE: August 16, 2016

DEPARTMENT: City Clerk

FROM: *Erika Moore, City Clerk*

SUBJECT: Receipt of legal advice relating to a matter covered by attorney-client privilege – S.C. Code §30-4-70(a)(2)

FINANCIAL IMPACT:

- Busby Street Deed Reformation
- Alcohol Beverage Licensing Protests



We Are Columbia

MEETING DATE: August 16, 2016

DEPARTMENT: City Clerk

FROM: *Erika Moore, City Clerk*

SUBJECT: Discussion of matters relating to the proposed location, expansion, or the provision of services encouraging location or expansion of industries or other businesses in the area served by the public body – S.C. Code §30-4-70(a)(5)

FINANCIAL IMPACT:



We Are Columbia

MEETING DATE: August 16, 2016

DEPARTMENT: City Clerk

FROM: *Erika Moore, City Clerk*

SUBJECT: Discussions incident to proposed contractual arrangements - §30-4-70(a)(2)

FINANCIAL IMPACT:

Renovation of 1800 Main Street